

# FACTS & FIGURES

For the fiscal year 2021

## Siegwerk – Printing inks with Heart and Soul

Siegwerk is an international, market leading manufacturer of printing inks and coatings for packaging of any kind as well as magazines and catalogs. Headquartered near Cologne, Germany, the company is still family-owned. With more than 190 years of experience, Siegwerk commands a profound product knowledge and expertise for many printing methods.

Our philosophy “Ink, Heart & Soul” incorporates what our customers experience every day. We are steeped in tradition, yet practice-oriented with state-of-the-art technology.

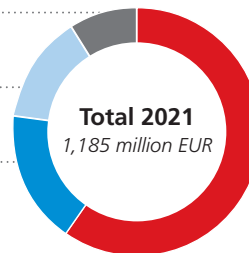
### Sales 2021

Europe remains the most important region for Siegwerk. Compared to 2020 (adjusted for foreign exchange effects), Asia, Latin-America and Europe showed positive sales growth while North-America showed a slight decline.

**Latin America (LATAM)**  
115 million EUR (10%)

**Canada & USA (CUSA)**  
193 million EUR (16%)

**Asia**  
254 million EUR (21%)



**Europe · Middle East · Africa (EMEA)**  
624 million EUR\* (53%)

\*includes consolidation effects

### Board of Management

#### Dr. Nicolas Wiedmann

Chief Executive Officer (CEO)

#### Dr. Jan Breitkopf

Board Member

President Packaging EMEA,  
Global SCM

#### Ralf Hildenbrand

Board Member

President Packaging Americas &  
Global Technology, PSR & Sustainability

#### Dr. Oliver Wittmann

Chief Financial Officer (CFO)

Global Purchasing

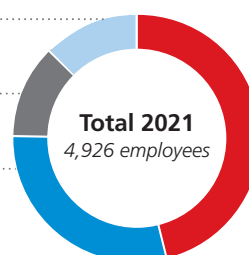
### Employees 2021

With its global headquarters in Germany, about half of Siegwerk's employees work in the EMEA region, followed by Asia, Latin America and Canada & USA.

**Latin America (LATAM)**  
720 (15%)

**Canada & USA (CUSA)**  
572 (11%)

**Asia**  
1,430 (29%)



**Europe · Middle East · Africa (EMEA)**  
2,204 (45%)

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## Consistently good quality

Siegwerk has created a global production and service network to give business partners what they need the most: consistently good quality. The basic inks and varnishes are therefore manufactured in a standardized process at our 15 “Centers of Excellence” around the world. The raw materials and intermediate products are as close to identical as possible, laying the foundation for consistent product quality. In more than 50 Blending Centers around the world, we ensure that the printing inks are subsequently tailored to meet our individual customers’ requirements.



### Centers of Excellence

Des Moines // USA  
 Morganton // USA  
 Toluca // Mexico  
 São Paulo // Brazil  
 Buenos Aires // Argentina

Siegburg // Germany  
 Buedingen // Germany  
 Annemasse // France  
 Aarberg // Switzerland  
 Loeches // Spain  
 Istanbul // Turkey

Bhiwadi // India  
 Shanghai // China  
 Tangerang // Indonesia  
 Bangkok // Thailand

## Corporate Social Responsibility

It has always been part of the Siegwerk philosophy to be a responsible employer and good neighbor. We look after our employees and their families, ensure occupational health and safety as well as product safety, and see environmental protection as an element of our daily business. But we also keep an eye on the areas surrounding our sites in the same way. Siegwerk employees demonstrate their commitment all over the world with many social projects to promote the education and training of children.