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INKday concept wins marketing award

Eight times in 2007 and 2008, Siegwerk invited its customers to the “INKdays” – unique information events focusing on packaging and staged in European art centres from Paris to Moscow. Now, the exclusive event series has received an award. As the agency responsible for the concept, Dolt! won the Point of Sale Marketing Award in bronze from the German marketing association POSMA.



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At the award ceremony in Düsseldorf, POSMA president Ingo Nassau said: “In the eighth year of our POS Marketing Awards we’re increasingly experiencing brand owners and agencies cooperating as a team, focusing on quality and stringency and implementing POS marketing as a core element of their marketing mix.”

That’s certainly true for Siegwerk’s cooperation with Dolt!, as Thomas Bastian (head of Marketing at Flexible Packaging) explains: “The chemistry between Dolt! and ourselves was simply fantastic. They immediately grasped the way our

customers think and feel – and jointly, we put something really new together.”

In a very special way, the “INKdays” emphasized Siegwerk’s international orientation along with its quality awareness and innovation drive. The events in eight European cities were geared to the entire packaging value chain and designed to maintaining customer loyalty – as well as addressing potential new customers.

About 50 to 80 guests per event spent two days in an environment devoted to art: galleries, museums, studios or lofts. Siegwerk presented its own products and solutions in the midst of the art exhibits – for instance, two component ink and lacquer systems, ink series for retortable stand-up pouches, cold seal and shrink sleeve applications. There were lectures and group workshops in these inspiring surroundings, and the end of each event was marked by a visit to a unique restaurant serving regional cuisine.

The series came to an end in Siegburg itself where about 300 guests exchanged experiences on topics like application safety, optimized processes, innovation and sustainability in packaging. There was also an “information supermarket”, where experts offered insights on individual areas like dairy products, confectionary, drinks and body hygiene products. The Siegwerk experts explained various solutions Siegwerk has developed and looked at current packaging trends.

Media contact



Nathalie Müller-Samson

Manager Corporate Communications

Tel: +49 162 200 2727

Email: [nathalie.mueller-samson\(at\)siegwerk.com](mailto:nathalie.mueller-samson(at)siegwerk.com)



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